

Technical Evaluation for Outsourcing of Janitorial Services (Lot-IV)
Sheikh Zayed Medical College/Hospital, Rahim Yar Khan

Sr. #	Description	Max Marks	M/S SB Cleaning	M/S Console Enterprises	M/S Babar & Umer	M/S Insole Pvt. Ltd.	M/S Fareed Enterprises			
	Knock Down Clauses	30								
1	Firm Must have valid registration with SECP and FBR (10)	FBR (2013) Yes (5) SECP (2017) Yes (5)	FBR (2013) Yes (5) SECP (2017) Yes (5)	FBR (2000) Yes (05) SECP Yes (05)	FBR (2017) Yes (5) SECP (2017) Yes (5)	FBR (2017) Yes (5) SECP (2017) Yes (5)	(Not Attached)			
2	Firm must have registration with Social Security and EOBI last three month contribution of atleast 300 workes must be attached. (05)	EOBI without contribution list of 300 employees Social Security without contribution list of 300 employees	EOBI with contribution list (2.5)	Social Security with contribution list (2.5)	EOBI with contribution list (2.5)	EOBI without fresh contribution list of 300 employees	EOBI without contribution list of 300 employees			
3	Firm must have valid registration with PRA and copy of last three-month PST Return (10)	PRA Yes (05) PST (05) 01-2021 to 05-2021 but return paid "0"	PRA Yes (05) PST Return for 03 months (05)	PRA (2016) Yes (05) PST Return for 03 months (05)	PRA Yes (05) PST Return (05)	PRA (12/2017) Yes (05) PST Return (05)	PST Return (05)			
4	Registration with PEC (Pakistani engineering council) (05)	PEC Yes (Expired 30-06-2020)	PEC Yes (5)	PEC Yes (Expired 30-06-2021)	PEC Yes (5)	PEC Yes (5)	Not attached			
5	Submission samples of consumables	Yes	Yes	Yes	Yes	Yes	No			
6	Equipment's along with the technical bid.	Yes	Yes	Yes	Yes	Yes	Yes			
	Total Marks for Knock Down Criteria	20	30	25	25	25	15			
7	Experience Record	15	Non Responsive					Non Responsive		
	Three projects of similar nature (mechanized services offered in hospitals/ public access buildings with covered area of 25,000 sq meters or more) and having financial value of at least Rs. 30 million each. 5 marks for each project	10 experience mentioned on firm's own letter head, certificate not attached	one main projects ongoing in SZH RYK more than 30m or atleast 25m	29 experience mentioned on firm's own letter head, 25m	15 projects less than 25m while 01 is more than 30m for waste management	experience of 14 projects attached for private including 04 public sector firms	01 is ongoing remaining all previous in public sector	04 experience mentioned on firm's own letter head,		
	5 marks X 3 Projects = 15	0	5	5+5+5=15	15	0	0	5	0	0
	Total Marks for Experience		5	15	0	0	5	0	0	0

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8	Financial Capabilities	25										
	25 Marks will be given in case average annual turnover for the last year is Rs.300 Million or more.											
	For Average Annual Turnover for the last year of less than Rs.200 Million, but not less than Rs.150 Million, following weightage shall be used: $25 \times (B / 300)$ B= Average annual turnover for the last year. Note: Financial capability shall be evaluated by Last year audited Balance Sheet from ICAP		12.833333	Receipts from Audit Sheet 411236215 while bank statement is 154786551 upto 01-07-20 to 31-07-21	23.5833	Cash & Bank Balance from Audit Sheet 65944924 while bank statement is 33237317 upto 31-12-20	29.5833	Cash & Bank Balance from Audit Sheet 355965140 while bank statement is 449390545 upto 01-07-20 to 30-06-21	13.1667	Revenue from Audit Sheet 158794251 while bank statement is 238844097 from 01-07-20 to 31-07-21	18.25	Audit Sheet not attached while bank statement is 219523836 from 9-7-20 to 7-7-21
	Total Marks for Financial Capabilities		12.83333333		23.58333333		29.58333333		13.16666667		18.25	
9	Human Resource (Proposed Team)	10										
	5 Project Manager with experience in HR management/ Project management of at least 5 years or above (0.5 Mark for each project Manager) = 2.5		2.5		2.5		0		0		0	
	10 supervisors with minimum experience of 5 years each in similar capacity (0.5 marks for each supervisor) (=0.5x10=5)		5		5		0		0		0	
	Minimum of 500 Janitors with the firm (1.25 Marks for each 250 janitor) (=1.25 marks x 2 =500 Janitor = 2.5 Marks)		2.5		2.5		2.5		0		0	
	For Janitors, less than 500 but not less than 300, following weightage shall be used $10 \times (C / 500)$ C= Number of the Janitors Note: All this evaluation shall be verified by the salary sheets duly signed by the head of the department or bank transferred statement											
	Total Marks for HR		10		10		2.5		0		0	
10	Methodology / Management Plan	20										

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	The bidder shall provide the detail about how to plan and manage the service specific to the proposal (according to the Annexure IX)		12	16	8	8	8
	Total Marks	100	59.83333333	94.58333333	65.08333333	51.16666667	41.25
	Firm's Status						
11	Original Receipt		Yes	Yes	Yes	Yes	X Yes No
12	CDR		Yes	No	Yes	Yes	No
13	Bidding Documents duly Sign & Stamp		Yes	Yes	Yes	Yes	Yes
14	CNIC		Yes	Yes	Yes	Yes	Yes
15	Affidavit		Yes	Yes	Yes	Yes	Yes

Dr. Rashid Ali
Sr. Demonstrator / Member

Dr. Imran Bashir
~~HOD Paeds~~ / Member
AMS

Dr. M. Zafar Majid
Coordinator / Member

Dr. Agha Tauheed Ahmad
MS / Member

Dr. M. Saleem Laghari
HOD Paeds Med / Chairman